### Master City of San José Consultant Agreement

Approved Service Order

(Non-Capital Projects)

#### Cover Page

1a.	Intentionally Omitted		1b.	AC Contract No.: 66274	12	
2.	Approved Service Order No. 6					
3.	Consultant's Name: Manageme	ent Partners				
4.	Project Name: Executive Coach	ning				
5.	Project Location: San Jose City	∕ Hall and/or virtual				
6.	The Consultant and the City wil Agreement, this cover page and (Compensation Table), which a	d Attachments "A" (Tas	ks), "B"	(Terms and Conditions),		
7.	Budget/Fiscal:					
	a. Current <b>unencumbered</b> amo	ount in Master Agreem	ent:		\$ 194,800	
	b. Maximum Service Order Co	ompensation for this	Approv	ed Service Order:	\$ 5,400	
	c. New unencumbered balance	e in Master Agreement	(7.a – 7.	.b):	\$ 189,400	
	d. Appropriation Certification: I certify that an unexpended appropriation in the amount of the Maximum Service Order Compensation is available in the following fund(s) and that such fund(s) will be encumbered to pay for this Approved Service Order.					
	Fund:001 Ap	pn:41	RC: _	_000301 Amoun	t: \$_5,400	
	Fund: Ap	pn:	RC: _	Amoun	t: \$	
	Fund: Ap	ppn:	RC: _	Amoun	t: \$	
		Xhanh Do-Nguyen (9/7/2021)				
	Authorized Signature:	nail: khanh.do-nguyen@sanjoseca.gov		C	Date:	
		Anna Zabo				
		Anna Szabo (9/7/2021) Email: anna.szabo@sanjoseca.gov				
8.	Division Analyst Approval:			[	Date:	
9.	Consultant Approval:	<u> </u>	(9/6/2021) artners.com	C	Date:	
10.	Approval as to Form (City Att	torney):				

Service Order Form Approved by the Office of the City Attorney

(Maximum Service Order Compensation is \$100,000 or less, and the provisions of the service order form are not altered.)

Master Agreement AC No.: 662742 Consultant: Management Partners Service Order No.: 6

	Approved as to Form:		Date:
_		(Sr.) Deputy City Attorney	
11. (	City Director Approval:	Xarah Zarate Sarah Zarate (9/7/2021) Email: sarah.zarate@sanjoseca.gov	Date:

## Attachment A: Tasks

The Consultant shall provide the services and deliverables set forth in this **Attachment A**. The Consultant shall provide all services and deliverables required by this **Attachment A** to the satisfaction of the City's contract manager.

**General Description of Project for which Consultant will Provide Services:** Consultant will conduct coaching sessions with the City's executive leadership.

#### Task No. 1: Executive Coaching

#### A. <u>Services</u>:

- Develop individual coaching materials
- Conduct up to four (4) coaching sessions (2 to 3.5 hours each), for a total between 8 and 14 hours

#### B. <u>Deliverables</u>:

- Meeting agendas
- Supplementary materials, as needed
- **C.** Completion Time: The Consultant must complete the services and deliverables for this task in accordance with whichever one of the following times is marked:

$\boxtimes$	On or before the f	ollowing date:Janua	ary 31, 2022_	·
	On or before	_Business Days from _		

#### Task No. 2: Additional Coaching Sessions (as needed)

#### A. <u>Services</u>:

- Develop individual coaching materials on specific topics per direction from client
- Conduct up to four (4) coaching sessions (1 hour each), for a total of up to 4 hours

#### B. <u>Deliverables</u>:

- Meeting agendas
- Supplementary materials, as needed
- **C.** Completion Time: The Consultant must complete the services and deliverables for this task in accordance with whichever one of the following times is marked:
  - On or before the following date: \_\_\_January 31, 2022\_\_\_\_\_
  - On or before \_\_\_\_\_ Business Days from \_\_\_\_\_

## Attachment B: Terms and Conditions

#### 1. <u>City's Contract Manager</u>: The City's contract manager for this Approved Service Order is:

Name: Anna Szabo	Phone No.: 408.535.8100
Department: City Manager's Office	E-mail: anna.szabo@sanjoseca.gov.
Address: 200 East Santa Clara Street 17 <sup>th</sup> Floor San Jose, CA 95113	

2. <u>Consultant's Contract Manager and Other Staffing</u>: Identified below are the following: (a) the Consultant's contract manager for this Approved Service Order, and (b) the Consultant(s) and/or employee(s) of the Consultant who will be principally responsible for providing the services and deliverables. If an individual identified below does not have a current Form 700 on file with the City Clerk for a separate agreement with the City, and is required to file a Form 700, the Consultant must comply with the requirements of Subsection 17.2 of the Master Agreement, entitled "Filing Form 700."

	Required to File Form 700?			
<u>Consultant's</u>	Yes Already Filed (Date Filed)	Yes Need to File	No	
Name: Jerry Newfarmer	<u>513-313-0503</u>		X	
2107 N. First St. Suite 470, San Jose, CA 95131	jnewfarmer@managementpartners.com			
Oth				
1.				
2.				

- 3. <u>Subconsultants</u>: Whichever of the following is marked applies to this Approved Service Order:
  - The Consultant can *not* use any subconsultants.
  - The Consultant can use the following subconsultants to assist in providing the required services and deliverables:

Subconsultant's Name	<u>Area of Work</u>
1.	
2.	
3.	

- 4. <u>Reimbursable Expenses</u>: If the Compensation Table set forth in Attachment C of this Approved Service Order states that the City will reimburse the Consultant for expenses, then only the expenses identified in Subsection 10.5.3 of the Master Agreement are Reimbursable Expenses unless the following box is marked and additional reimbursable expenses are set forth:
  - In addition to the expenses identified in Subsection 10.5.3 of the Master Agreement, the following expenses are Reimbursable Expenses:

Additional Reimbursable Ex	pense(s) <u>Mark-up</u>
1 <u>n/a</u>	
2	
3	

Notwithstanding the foregoing, any additional reimbursable expense(s) set forth in the above table will be disregarded if the Compensation Table states that the City will *not* reimburse the Consultant for any expenses.

# Attachment C: Compensation Table

The City will compensate the Consultant for providing the services and deliverables set forth in **Attachment A** in accordance this Compensation Table. This Compensation Table is subject to the terms and conditions set forth in the Master Agreement, including without limitation Section 10 of the Master Agreement.

Part 1 – Compensation for Services and Deliverables							
Column 1 Column 2			Column 4				
Task Nos. from Attachment A	Basis of Compension	sation	Invoice Period			Compensation (Rate: \$300/hr)	
1	☐ Time & Materials	E Fixed Fee	Monthly	Completion of Task(s)	Completion of Work	\$ 4,200	
2	☐ Time & Materials	Fixed Fee	Monthly	Completion of Task(s)	Completion of Work	\$ 1,200	
	Time & Materials	Fixed Fee	Monthly	Completion of Task(s)	Completion of Work	\$	
	Time & Materials	Fixed Fee	Monthly	Completion of Task(s)	Completion of Work	\$	
		Part 2	2 – Reimbursat	ole Expenses			
No expenses are separately reimbursable. The amount(s) in Column 4 of Part 1 include(s) payment for all expenses.					\$		
Part 3 – Subconsultant Costs							
Subconsultant costs are <i>not</i> separately compensable. The amount(s) in Column 4 of Part 1 include(s) subconsultant costs.						\$	
Maximum Service Order Compensation (sum of Parts 1 through 3):							